

# SUCCESS STORY

Dynamiki increases warehouse productivity with LVS voice-picking



m▲ntis  
an ecovium company



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Dynamiki, a prominent distributor of spirits and wines in Greece, opted for Voice Picking, seamlessly integrated with Mantis WMS Logistics Vision Suite (LVS) through proprietary technology. The strategic appointment of Mantis and LVS natively integrated with Voice devices by Honeywell, led to exceptional warehouse performance and elevated customer service standards.

Founded in 2013, Dynamiki has rapidly established itself as a premier representative of over 2,000 Greek and international brands of spirits and wines. The company serves a wide range of channels, including supermarkets, local wholesalers and distributors, and the Ho.Re.Ca sector with a diverse portfolio of 7,500 active SKUs. Dynamiki supplies 1,000 supermarket and cash-and-carry locations, 2,000 local wholesalers and bottle shops, and 8,000 Ho.Re.Ca customers.

The constantly growing commercial activities of Dynamiki depict a significant daily challenge to the company's distribution center, in Athens, Greece, mandating complex logistics operations. Each year, Dynamiki's warehouse fulfills 75,000 orders for over 60,000 delivery points. Picking is the core of warehouse operations, involving 1.3 million boxes and 1.55 million bottles annually. Picking is identified to be crucial for Dynamiki's success in achieving more than 300 same-day deliveries, with 80% occurring during the peak time slot of 10:00 am to 12:30 pm.

Aiming to increase its warehouse performance, Dynamiki decided to proceed to the implementation of smart and affordable warehouse automation. After conducting a thorough needs assessment and ROI analysis, the company opted for the voice-picking solution that is natively integrated with its current, top warehouse management system LVS.



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Dynamiki has appointed its long-time technology partner Mantis to lead the integration of the voice-directed system into its major picking process. The company has leveraged Mantis' unparalleled expertise and proven track record in orchestrating smart and affordable warehouse automations.

Voice Picking implementation was efficiently carried out by the expert team at Mantis Hellas, who had already implemented the state-of-the-art WMS LVS at Dynamiki, streamlining all inbound and outbound operations. Selecting Mantis WMS software LVS in the first place was an excellent decision, as its unmatched adaptability and flexibility enable Dynamiki to effectively support its current and new phase of business growth.

Voice Picking by Honeywell was seamlessly introduced into the warehouse's picking operations with minimum training and an instant increase in productivity. Voice picking uses voice instructions to enable hands-free and eyes-free picking. It offers speech recognition and interaction through Honeywell Voice Server that is fully integrated with LVS-WMS.

The integration of voice-picking has delivered significant benefits, including:

- △ 15.5% increase in productivity
- △ 20% reduction in user training time
- △ 10% increase in same-day deliveries due to faster picking
- △ 15% improvement in workflow efficiency
- △ ROI with payback in just 2.5 years





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“Partnering with Mantis again to optimize our warehouse productivity was one of the best decisions we made. With Mantis WMS Logistics Vision Suite, DYNAMIKI has reached new heights in customer service, efficiency, and growth. Mantis's expert team quickly automated our processes and seamlessly integrated Voice-Picking technology, maximizing its benefits. Their guidance and support have been invaluable, and we're excited to continue this successful partnership.”

Dynamiki  
Evaggelos Kohilas, IT Manager

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